

**THE MAIZE TRUST**  
(Registration number IT8214/98)  
Annual financial statements  
for the year ended 30 June 2012

# The Maize Trust

(Registration number IT8214/98)

Annual Financial Statements for the year ended 30 June 2012

## General Information

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|                                  |   |
|----------------------------------|---|
| <b>Type of trust</b>             | Non-trading trust   |
| <b>Trustees</b>                  | Mr JK Peele (Chairperson)<br>Mr JF De Villiers (Vice Chairperson)<br>Ms KPN Daly<br>Mr CK Ferreira<br>Dr TJ Hewu<br>Mr JDM Minnaar<br>Dr JL Purchase (January 2012) |
| <b>Business address</b>          | The Grain Building<br>477 Witherite Road<br>The Willows<br>Pretoria<br>0040   |
| <b>Bankers</b>                   | ABSA  |
| <b>Auditors</b>                  | The Ashton CA (SA) Group<br>Chartered Accountants (S.A.)  |
| <b>Trust registration number</b> | IT8214/98   |

## The Maize Trust

(Registration number IT8214/98)

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### Trustees' Responsibilities and Approval

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The trustees are required to maintain adequate accounting records and are responsible for the content and integrity of the annual financial statements and related financial information included in this report. It is their responsibility to ensure that the annual financial statements fairly present the state of affairs of the Trust as at the end of the financial year and the results of its operations and cash flows for the period then ended, in conformity with the International Financial Reporting Standards. The external auditors are engaged to express an independent opinion on the annual financial statements.

The annual financial statements are prepared in accordance with the International Financial Reporting Standards and are based upon appropriate accounting policies consistently applied and supported by reasonable and prudent judgments and estimates.

The trustees acknowledge that they are ultimately responsible for the system of internal financial control established by the Trust and place considerable importance on maintaining a strong control environment. To enable the trustees to meet these responsibilities, the board sets standards for internal control aimed at reducing the risk of error or loss in a cost effective manner. The standards include the proper delegation of responsibilities within a clearly defined framework, effective accounting procedures and adequate segregation of duties to ensure an acceptable level of risk. These controls are monitored throughout the Trust and all employees are required to maintain the highest ethical standards in ensuring the Trust's business is conducted in a manner that in all reasonable circumstances is above reproach. The focus of risk management in the Trust is on identifying, assessing, managing and monitoring all known forms of risk across the Trust. While operating risk cannot be fully eliminated, the Trust endeavours to minimise it by ensuring that appropriate infrastructure, controls, systems and ethical behaviour are applied and managed within predetermined procedures and constraints.

The trustees are of the opinion, based on the information and explanations given by management, that the system of internal control provides reasonable assurance that the financial records may be relied on for the preparation of the annual financial statements. However, any system of internal financial control can provide only reasonable, and not absolute, assurance against material misstatement or loss.

The trustees have reviewed the trust's cash flow forecast for the year to 30 June 2013 and, in the light of this review and the current financial position, they are satisfied that the trust has or has access to adequate resources to continue in operational existence for the foreseeable future.

The external auditors are responsible for independently reviewing and reporting on the Trust's annual financial statements. The annual financial statements have been examined by the Trust's external auditors and their report is presented on page 3.

The annual financial statements set out on pages 4 to 15, which have been prepared on the going concern basis, were approved by the board on \_\_\_\_\_ and were signed on its behalf by:

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Trustee

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Trustee

Pretoria

## **Independent Auditors' Report**

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### **To the trustees of The Maize Trust**

We have audited the annual financial statements of The Maize Trust, which comprise the statement of financial position as at 30 June 2012, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes, and the trustees' report, as set out on pages 4 to 14.

### **Trustees' Responsibility for the Annual Financial Statements**

The trust's trustees are responsible for the preparation and fair presentation of these annual financial statements in accordance with the International Financial Reporting Standards, and in the manner required by the Trust deed. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of annual financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these annual financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the annual financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the annual financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the annual financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the annual financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the annual financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the annual financial statements present fairly, in all material respects, the financial position of The Maize Trust as at 30 June 2012, and its financial performance and its cash flows for the year then ended in accordance with the International Financial Reporting Standards, and in the manner required by the Trust deed.

### **Other matter**

Without qualifying our opinion, we draw attention to the fact that supplementary information set out on page 15 does not form part of the annual financial statements and is presented as additional information. We have not audited this information and accordingly do not express an opinion thereon.

**The Ashton CA (SA) Group**

# The Maize Trust

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## Trustees' Report

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The trustees submit their report for the year ended 30 June 2012.

### 1. Going concern

The annual financial statements have been prepared on the basis of accounting policies applicable to a going concern. This basis presumes that funds will be available to finance future operations and that the realisation of assets and settlement of liabilities, contingent obligations and commitments will occur in the ordinary course of business.

### 2. Events after the reporting period

The trustees are not aware of any matter or circumstance arising since the end of the financial year.

### 3. Trustees

The trustees of the trust during the year and to the date of this report are as follows:

**Name**

Mr JK Peele (Chairperson)

Mr JF De Villiers (Vice Chairperson)

Ms KPN Daly

Mr CK Ferreira

Dr TJ Hewu

Mr JDM Minnaar

Dr JL Purchase (January 2012)

### 4. Auditors

The Ashton CA (SA) Group will continue in office for the next financial period.

# The Maize Trust

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Annual Financial Statements for the year ended 30 June 2012

## Statement of Financial Position

| Figures in Rand                     | Note(s) | 2012               | 2011               |
|-------------------------------------|---------|--------------------|--------------------|
| <b>Assets</b>                       |         |                    |                    |
| <b>Non-Current Assets</b>           |         |                    |                    |
| Investments                         | 2       | 878 170 106        | 824 378 892        |
| <b>Current Assets</b>               |         |                    |                    |
| Cash and cash equivalents           |         | 4 320 748          | 7 470 556          |
| <b>Total Assets</b>                 |         | <b>882 490 854</b> | <b>831 849 448</b> |
| <b>Equity and Liabilities</b>       |         |                    |                    |
| <b>Equity</b>                       |         |                    |                    |
| Donations                           | 4       | 319 234 732        | 319 234 732        |
| Accumulated surplus                 |         | 499 283 419        | 478 374 401        |
|                                     |         | <b>818 518 151</b> | <b>797 609 133</b> |
| <b>Liabilities</b>                  |         |                    |                    |
| <b>Current Liabilities</b>          |         |                    |                    |
| Trade and other payables            |         | 19 474             | 24 448             |
| Provisions                          | 7       | 63 953 229         | 34 215 867         |
|                                     |         | <b>63 972 703</b>  | <b>34 240 315</b>  |
| <b>Total Equity and Liabilities</b> |         | <b>882 490 854</b> | <b>831 849 448</b> |

## The Maize Trust

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Annual Financial Statements for the year ended 30 June 2012

### Statement of Comprehensive Income

| Figures in Rand                                | Note(s) | 2012              | 2011              |
|--|---------|-------------------|-------------------|
| Income   |         | 43 679 522        | 31 221 771        |
| Operating expenses                             |         | (2 447 325)       | (2 169 080)       |
|  |         | <b>41 232 197</b> | <b>29 052 691</b> |
| Investment revenue                             |         | 26 746 872        | 21 935 553        |
| Fair value adjustments                         |         | 38 084 588        | 35 416 113        |
| Special Grants (as per note 11)                | 11      | (30 000 000)      | -                 |
| Allocations to beneficiaries ( As per note 6 ) |         | (49 854 425)      | (62 805 905)      |
| Asset management fees ( As per note 2 )        |         | (5 300 214)       | (4 263 819)       |
| <b>Surplus/(Deficit) for the period</b>        |         | <b>20 909 018</b> | <b>19 334 633</b> |
| Other comprehensive income                     |         | -                 | -                 |
| <b>Total comprehensive income for the year</b> |         | <b>20 909 018</b> | <b>19 334 633</b> |

## The Maize Trust

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### Statement of Changes in Equity

| Figures in Rand                          | Trust capital      | Accumulated surplus | Total equity       |
|--|--------------------|---------------------|--------------------|
| <b>Balance at 01 July 2010</b>           | <b>319 234 732</b> | <b>459 039 768</b>  | <b>778 274 500</b> |
| Changes in equity                        |                    |                     |                    |
| Total comprehensive income for 12 months | -                  | 19 334 633          | 19 334 633         |
| Total changes                            | -                  | 19 334 633          | 19 334 633         |
| <b>Balance at 01 July 2011</b>           | <b>319 234 732</b> | <b>478 374 401</b>  | <b>797 609 133</b> |
| Changes in equity                        |                    |                     |                    |
| Total comprehensive income for the year  | -                  | 20 909 018          | 20 909 018         |
| Total changes                            | -                  | 20 909 018          | 20 909 018         |
| <b>Balance at 30 June 2012</b>           | <b>319 234 732</b> | <b>499 283 419</b>  | <b>818 518 151</b> |

Note(s)



# The Maize Trust

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## Statement of Cash Flows

| Figures in Rand                             | Note(s) | 2012                 | 2011                |
|---|---------|----------------------|---------------------|
| <b>Cash flows from operating activities</b> |         |                      |                     |
| Cash generated from operations              | 9       | 109 049 172          | 78 335 463          |
| Interest income                             |         | 11 753 743           | 10 500 881          |
| Dividends received                          |         | 14 993 129           | 11 434 672          |
| Asset management fees paid                  |         | (5 300 214)          | (4 263 818)         |
| <b>Net cash from operating activities</b>   |         | <b>130 495 830</b>   | <b>96 007 198</b>   |
| <b>Cash flows from investing activities</b> |         |                      |                     |
| Movement in investments                     |         | (83 791 214)         | (34 486 108)        |
| Allocations to beneficiaries                |         | (49 854 425)         | (62 805 905)        |
| <b>Net cash from investing activities</b>   |         | <b>(133 645 639)</b> | <b>(97 292 013)</b> |
| <b>Total cash movement for the period</b>   |         | <b>(3 149 809)</b>   | <b>(1 284 815)</b>  |
| Cash at the beginning of the period         |         | 7 470 556            | 8 755 371           |
| <b>Total cash at end of the period</b>      |         | <b>4 320 747</b>     | <b>7 470 556</b>    |

# The Maize Trust

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Annual Financial Statements for the year ended 30 June 2012

## Accounting Policies

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### 1. Presentation of Annual Financial Statements

The annual financial statements have been prepared in accordance with the International Financial Reporting Standards. The annual financial statements have been prepared on the historical cost basis, and incorporate the principal accounting policies set out below. They are presented in South African Rands.

These accounting policies are consistent with the previous period.

#### 1.1 Financial instruments

##### Financial instruments at amortised cost

Financial instruments may be designated to be measured at amortised cost less any impairment using the effective interest method. These include trade and other receivables, loans and trade and other payables. At the end of each reporting period date, the carrying amounts of assets held in this category are reviewed to determine whether there is any objective evidence of impairment. If so, an impairment loss is recognised.

##### Financial instruments at cost

Equity instruments that are not publicly traded and whose fair value cannot otherwise be measured reliably are measured at cost less impairment. This includes equity instruments held in unlisted investments.

##### Financial instruments at fair value

All other financial instruments are measured at fair value through profit and loss.

#### 1.2 Provisions and contingencies

Provisions are recognised when:

- the Trust has an obligation at the reporting period date as a result of a past event;
- it is probable that the Trust will be required to transfer economic benefits in settlement; and
- the amount of the obligation can be estimated reliably.

#### 1.3 Revenue

Interest is recognised, in surplus or deficit, using the effective interest rate method.

Dividends are recognised, in surplus or deficit, when the Trust's right to receive payment has been established.

# The Maize Trust

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Annual Financial Statements for the year ended 30 June 2012

## Notes to the Annual Financial Statements

Figures in Rand

30 June 2012 30 June 2011

### 2. Investments

#### At cost

|  |                    |                    |
|--|--------------------|--------------------|
| Unlisted shares at cost - Grain Building (Pty) Ltd | 106 741 361        | 106 741 361        |
| Unlisted shares at cost - SAGIS                    | 1                  | 1                  |
|  | <b>106 741 362</b> | <b>106 741 362</b> |

#### At fair value

|                                     |                    |                    |
|-------------------------------------|--------------------|--------------------|
| Allan Gray Ltd                      | 377 034 310        | 353 009 516        |
| Book value - R 312 689 292.67.      |                    |                    |
| Prescient Management Company        | 127 699 512        | 127 480 594        |
| Book value - R 119 997 677.         |                    |                    |
| Foord Asset Management              | 266 694 922        | 237 147 420        |
| Book value - R 158 633 609.88.      |                    |                    |
|                                     | <b>771 428 744</b> | <b>717 637 530</b> |
| <b>Total other financial assets</b> | <b>878 170 106</b> | <b>824 378 892</b> |

#### Non-current assets

|                                      |                    |                    |
|--------------------------------------|--------------------|--------------------|
| At cost                              | 106 741 362        | 106 741 362        |
| At fair value through profit or loss | 771 428 744        | 717 637 530        |
|                                      | <b>878 170 106</b> | <b>824 378 892</b> |

#### Asset management fees paid

|                                  |                  |                  |
|----------------------------------|------------------|------------------|
| Allan Gray Ltd                   | 2 168 001        | 2 247 034        |
| Foord Asset Management (Pty) Ltd | 2 240 328        | 1 119 723        |
| Prescient Management Company     | 891 885          | 897 062          |
|                                  | <b>5 300 214</b> | <b>4 263 819</b> |

### 3. Funding recovered from beneficiaries

|                               |               |                |
|-------------------------------|---------------|----------------|
| Agricultural Research Council | 65 789        | 40 000         |
| Emerging Farmers Assistance   | -             | 13 034         |
| Limpast                       | -             | 383 234        |
| No-Till Club                  | -             | 8 000          |
|                               | <b>65 789</b> | <b>444 268</b> |

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### Notes to the Annual Financial Statements

Figures in Rand

30 June 2012 30 June 2011

#### 4. Donations

Donations consist of advances received from the Maize Board.

|                 |                    |                    |
|-----------------|--------------------|--------------------|
| - Received 2000 | 244 128 772        | 244 128 772        |
| - Received 2000 | 15 000 000         | 15 000 000         |
| - Received 2001 | 5 000 000          | 5 000 000          |
| - Received 2006 | 25 000 000         | 25 000 000         |
| - Received 2010 | 30 105 960         | 30 105 960         |
|                 | <b>319 234 732</b> | <b>319 234 732</b> |

#### 5. Actual payments to beneficiaries

|   |                   |                   |
|---|-------------------|-------------------|
| Agricultural Research Council           | 11 459 783        | 14 077 078        |
| BFAP                                    | 85 289            | 70 000            |
| Buhle Farmers Academy                   | 467 349           | 385 084           |
| Bursary Scheme                          | 608 472           | 525 100           |
| CA Coordination                         | 102 423           | -                 |
| Dr WJ van der Walt                      | 28 363            | 21 773            |
| Emerging Farmers Assistance             | -                 | 1 983 661         |
| GFADA                                   | 3 996 715         | 243 606           |
| Grain SA                                | 7 615 683         | 7 981 417         |
| Grain SA - Farmer Development Programme | 10 998 094        | 10 995 244        |
| Medical Research Council                | 343 000           | 199 500           |
| Mycotoxin Coordination                  | 193 994           | 168 288           |
| No-Till Club                            | 375 020           | 293 030           |
| North West University                   | 144 701           | 135 500           |
| SA Grain Laboratory                     | 3 399 194         | 3 338 377         |
| SAGIS                                   | 8 860 165         | 6 760 236         |
| SIQ (Pty) Ltd                           | -                 | 226 748           |
| Sandy Soils Development Committee       | 388 100           | 366 900           |
| TUT                                     | 180 000           | 90 000            |
| University of Cape Town                 | 42 718            | 384 108           |
| University of Pretoria                  | 72 000            | -                 |
| University of Stellenbosch              | 756 000           | 698 407           |
|   | <b>50 117 063</b> | <b>48 944 057</b> |

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## Notes to the Annual Financial Statements

Figures in Rand

30 June 2012 30 June 2011

### 6. Allocations approved during the year by the trustees

|   |                   |                   |
|---|-------------------|-------------------|
| Agricultural Research Council           | 11 245 406        | 12 985 931        |
| - Approved                              | 11 245 406        | 14 122 428        |
| - Recalculation of allocations          | -                 | (1 136 497)       |
| BFAP                                    | 85 289            | -                 |
| Buhle Farmers Academy                   | 500 000           | 352 210           |
| Bursary Scheme                          | 605 306           | 473 422           |
| CA Coordination                         | 102 423           | -                 |
| Dr WJ van der Walt                      | 28 650            | 27 217            |
| Emerging Farmers Assistance             | -                 | 1 833 661         |
| GFADA                                   | 3 646 715         | 593 606           |
| Grain SA                                | 4 044 125         | 4 885 179         |
| - Approved                              | 4 583 196         | 5 245 106         |
| - Recalculation of allocations          | (539 071)         | (359 927)         |
| Grain SA - Farmer Development Programme | 13 443 212        | 27 491 672        |
| - Approved                              | 13 821 912        | 27 491 672        |
| - Recalculation of allocations          | (378 700)         | -                 |
| Medical Research Council                | 350 000           | 332 500           |
| Mycotoxin Coordination                  | 193 994           | 161 654           |
| No-Till Club                            | 625 024           | -                 |
| North West University                   | 35 500            | 284 501           |
| - Approved                              | 99 500            | 284 501           |
| - Recalculation of allocations          | (64 000)          | -                 |
| SAGIS                                   | 10 387 348        | 8 057 747         |
| - Approved                              | 10 387 348        | 8 063 161         |
| - Recalculation of allocations          | -                 | (5 415)           |
| SA Grain Laboratory                     | 3 106 433         | 4 146 995         |
| - Approved                              | 3 766 157         | 4 214 210         |
| - Recalculation of allocations          | (659 724)         | (67 215)          |
| Sandy Soils Development Committee       | 350 000           | 332 500           |
| TUT                                     | 200 000           | 150 000           |
| University of Pretoria                  | 120 000           | -                 |
| University of Stellenbosch              | 785 000           | 690 496           |
| - Approved                              | 785 000           | 712 500           |
| - Recalculation of allocations          | -                 | (22 004)          |
|   | <b>49 854 425</b> | <b>62 805 905</b> |

The payment of the allocations as approved by the Board of Trustees during the period are subject to certain terms and conditions as set out in the Trust Deed and the Norms and Procedures Document of the Trust.

Reconciliation of approved payments and amounts outstanding is as follows:

|  |                   |                   |
|--|-------------------|-------------------|
| Approved during the year (as above)                        | 49 854 425        | 62 805 905        |
| Special Grants approved during the year (as per note 11)   | 30 000 000        | -                 |
| Unpaid allocations at end of previous year (as per note 7) | 34 215 867        | 20 354 018        |
|  | 114 070 292       | 83 159 923        |
| Allocations paid during the year (as per note 5)           | (50 117 063)      | (48 944 057)      |
|  | <b>63 953 229</b> | <b>34 215 867</b> |

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## Notes to the Annual Financial Statements

Figures in Rand

30 June 2012 30 June 2011

### 7. Provisions

The following allocations were approved by the Trustees but have not been paid at the end of the period and are made up as follows:

|   |                   |                   |
|---|-------------------|-------------------|
| Agricultural Research Council           | 4 898 843         | 5 113 220         |
| Buhle Farmers Academy                   | 100 000           | 67 349            |
| Bursary Scheme                          | 313 333           | 316 501           |
| Dr WJ van der Walt                      | 5 730             | 5 443             |
| GFADA                                   | -                 | 350 000           |
| GFADA - Special Grant (as per note 11)  | 30 000 000        | -                 |
| Grain SA                                | 3 298 409         | 4 121 155         |
| Grain SA - Farmer Development Programme | 16 192 735        | 16 496 428        |
| Medical Research Council                | 140 000           | 133 000           |
| No-Till Club                            | 250 003           | -                 |
| North West University                   | 39 800            | 149 001           |
| SA Grain Laboratory                     | 2 198 934         | 2 491 695         |
| SAGIS                                   | 5 852 028         | 4 324 845         |
| Sandy Soils Development Committee       | 206 500           | 244 600           |
| TUT                                     | 80 000            | 60 000            |
| University of Cape Town                 | 14 914            | 57 630            |
| University of Pretoria                  | 48 000            | -                 |
| University of Stellenbosch              | 314 000           | 285 000           |
|   | <b>63 953 229</b> | <b>34 215 867</b> |

### 8. Taxation

No provision for taxation has been made for as the Trust is exempted from income tax in terms of the provisions of section 10 (1)(cA)(i) of the SA Income Tax Act. SARS reviewed this exemption with the introduction of new legislation and the Trust reapplied to qualify for the exemption. The application is currently under consideration.

### 9. Cash generated from operations

|                                    |                    |                   |
|------------------------------------|--------------------|-------------------|
| Surplus before taxation            | 20 909 018         | 19 334 633        |
| <b>Adjustments for:</b>            |                    |                   |
| Allocations to beneficiaries       | 49 854 425         | 62 805 905        |
| Asset management fees              | 5 300 214          | 4 263 819         |
| Dividends received                 | (14 993 129)       | (11 434 672)      |
| Interest received                  | (11 753 743)       | (10 500 881)      |
| Fair value adjustments             | 30 000 000         | -                 |
| Movements in provisions            | 29 737 362         | 13 861 849        |
| <b>Changes in working capital:</b> |                    |                   |
| Trade and other payables           | (4 975)            | 4 810             |
|                                    | <b>109 049 172</b> | <b>78 335 463</b> |

### 10. Related parties

#### Relationships

The Maize Trust holds membership in both SAGIS and GFADA.

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## Notes to the Annual Financial Statements

Figures in Rand

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### 11. Special Grant

The Maize Trust has decided to make a grant of R30 million available to the Grain Farmer Development Association (GFADA) for transformation projects in the maize industry.

The grant to GFADA is done in addition to the Maize Trust's annual contributions for transformation purposes. The objectives of GFADA and the particular concept for transformation is fully supported by the Trust.

The requirements of emerging farmers will be addressed through GFADA in order to elevate these farmers to a commercial level.

### 12. Risk Management

The Trust's investment activities expose it to a variety of financial risks.

**Interest rate risk:** As the Trust has significant interest-bearing assets, the Trust's income and operating cash flows are substantially dependent on changes in market interest rates.

**Market performance and currency risk:** The Trust is exposed to equity securities risk and foreign currency risk because of investments held by the Trust and classified on the balance sheet at fair value through profit or loss. To manage its price risk arising from investments in equity securities, the trust diversifies its portfolio into local and foreign currency. Funds available for investment have been distributed between three reputable asset manager companies with diversified risk strategies. The Trust also appointed an investment advisor.

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## Detailed Income Statement

| Figures in Rand  | Note(s) | 2012                | 2011                |
|--|---------|---------------------|---------------------|
| <b>Other income</b>  |         |                     |                     |
| Profit on sale of investments  |         | 43 613 733          | 30 777 503          |
| Funding recovered from beneficiaries (as per note 3)   |         | 65 789              | 444 268             |
| Dividend revenue   |         | 14 993 129          | 11 434 672          |
| Interest received  |         | 11 753 743          | 10 500 881          |
|  |         | <b>70 426 394</b>   | <b>53 157 324</b>   |
| <b>Operating expenses</b>  |         |                     |                     |
| Accounting fees  |         | (55 787)            | (53 964)            |
| Advertising  |         | (4 494)             | (5 130)             |
| Audit fees   |         | (108 326)           | (101 232)           |
| Bank charges   |         | (117 727)           | (127 820)           |
| Computer expenses  |         | (2 985)             | (5 684)             |
| Professional fees  |         | (16 541)            | -                   |
| Opening Function - Grain Building  |         | -                   | (45 123)            |
| Administration costs   |         | (1 085 134)         | (1 131 495)         |
| Remuneration - Investment advisor  |         | (289 378)           | (247 950)           |
| Trustees emoluments  |         | (385 775)           | (316 941)           |
| Conference costs   |         | (84 896)            | (38 799)            |
| Maize Board costs  |         | (135 509)           | (20 518)            |
| Insurance  |         | (68 927)            | (68 366)            |
| Travel - local   |         | (91 846)            | (6 058)             |
|  |         | <b>(2 447 325)</b>  | <b>(2 169 080)</b>  |
| <b>Operating surplus before asset management fees, fair value adjustments, allocations to beneficiaries and special grants</b> |         | <b>67 979 069</b>   | <b>50 988 244</b>   |
| Fair value adjustments   |         | 38 084 588          | 35 416 113          |
| Special Grants (as per note 12)  |         | (30 000 000)        | -                   |
| Allocations to beneficiaries (as per note 6)   |         | (49 854 425)        | (62 805 905)        |
| Asset Management fees (as per note 2)  |         | (5 300 214)         | (4 263 819)         |
|  |         | <b>(47 070 051)</b> | <b>(31 653 611)</b> |
| <b>Net surplus after fees, fair value adjustments and allocations to beneficiaries</b>   |         | <b>20 909 018</b>   | <b>19 334 633</b>   |